IN THE DISTRICT COURT OF GRADY COUNTY

STATE OF OKLAHOMA

DAVID L. WATKINS, JR., and)
BRIDGET WATKINS, individually)
and as representatives of a)
class of similarly situated)
individuals,)

Plaintiffs,

vs.

CASE NUMBER CJ-2000-303

STATE FARM FIRE & CASUALTY)
COMPANY, and DANNY WALKER, and other similarly situated)
agents of State Farm Fire &)
Casualty Company,)

Defendants.

* * * * *

VIDEOTAPED DEPOSITION OF SUSAN Q. HOOD

TAKEN ON BEHALF OF THE PLAINTIFFS

ON SEPTEMBER 7, 2006

IN BLOOMINGTON, ILLINOIS

* * * * *

REPORTED BY: MELINDA R. NIEVEZ, CSR, RPR

STEVE MEADOR & ASSOCIATES
405-232-4114 FAX 405-232-1060 800-385-4114

		Page 2
1	APPEARANCES:	
2	MR. JEFF D. MARR, Attorney at Law, LAW	
3	OFFICE OF JEFF D. MARR, 4301 S.W. 3rd, Oklahoma City, Oklahoma 73108, appearing on behalf of the	
4	Plaintiffs.	
5	MR. JOHN WIGGINS, Attorney at Law, of the firm, WIGGINS, SEWELL & OGLETREE, 3100 Oklahoma	
_	Tower, 210 Park Avenue, Oklahoma City, Oklahoma	
6 7	73102, appearing on behalf of the Plaintiffs. MR. DAVID V. JONES, Attorney at Law, of	
8	the firm, JONES, ANDREWS & ORTIZ, 21 East Main Street, Suite 101, Oklahoma City, Oklahoma 73104,	
9	appearing on behalf of the Defendants.	
10	MR. STUART D. KENNEY, Attorney at Law, STATE FARM INSURANCE COMPANIES, One State Farm Plaza, Bloomington, Illinois 61710, appearing on	
11	behalf of the Defendants.	
12	ALSO PRESENT: Ms. Kelsey Moore, Legal Assistant,	
13	Law office of Jeff D. Marr	
14	VIDEOGRAPHER: Mr. Jon Womastek, Courtroom Video	
15	* * * *	
16	* * * * *	
17		
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23		
24		
25		

Page 4 1 STIPULATIONS It is hereby stipulated and agreed by and 3 between the parties hereto, through their respective attorneys, that the videotaped deposition of SUSAN Q. HOOD may be taken on behalf of the Plaintiffs, on this, the 7th day of September, 2006, in the City of Bloomington, State of Illinois, before Melinda R. Nievez, Certified Shorthand Reporter within and for the State of Oklahoma, 10 pursuant to notice and court order. 11 It is further stipulated and agreed by and 12 between the parties hereto, through their respective 13 attorneys, that all objections, except as to the 14 form of the question and the responsiveness of the 15 answer, are reserved until the time of the trial, at 16 which time they may be made with the same force and 17 effect as if made at the time of the taking of this 18 deposition. 19 20 21 22 23 24 25

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Page 5
 1
                (PROCEEDINGS BEGIN AT 9:00 A.M.)
          WHEREUPON,
                         SUSAN Q. HOOD,
     after having been first duly sworn, deposes and says
     in reply to the questions propounded as follows:
                       DIRECT EXAMINATION
 7
     BY MR. MARR:
          0
                Would you please state your name for
     record.
10
               My name is Susan Q. Hood.
          Α
11
               Ms. Hood, what's your title with State
12
     Farm?
13
          Α
                I'm claims vice president.
14
               All right. Would you be the highest
          Q
15
     ranking claims person in the State Farm
16
     organization?
17
          Α
               Yes.
18
               And you've been in that position since
19
     2002; is that correct?
20
                That's correct.
          Α
21
                There is no claims person within the
22
     organization that is higher than yourself; is that
23
     true?
24
                I report to a member of Chairman --
          Α
25
     Chairman's Council, but, no. I am the highest
```

Page 6 1 ranking claims person in the organization. And the highest ranking members of the Chairman's Council would be Mr. Rust and Mr. Trosino; would that be correct? That's correct. Α Now, it's been brought to our attention 0 7 through our depositions of Mr. Rust and Mr. Trosino yesterday that there is purportedly some type of internal investigation now being conducted into 10 State Farm's use of Haag regarding the Watkinses and 11 the other individual class members; is that correct? 12 Α That is correct. 13 And it's also our understanding that there 0 14 is, simultaneously, some type of internal 15 investigation in regard to State Farm's utilization 16 of E.A. Renfroe & Company; is that correct? 17 I would characterize -- I would go back to 18 the question you asked me about Haag, and I would 19 characterize that as a peer review. 20 And with regard to your question about an 21 investigation regarding independents, I would 22 characterize that as a self-critical analysis of our 23 use of independent adjusting -- adjusters. 24 Brought about by what? Q 25 As a result of the -- brought about as a Α

```
Page 7
 1
     result of the Watkins verdict.
               And it was represented, at least to us
 3
     yesterday, that you initiated and are spearheading
     those two separate investigations; is that correct?
               I am providing leadership for both of
          Α
     those, yes.
               You have responsibility for the oversight
     of those two investigations; is that correct?
               I am providing leadership for both of
10
     those efforts.
11
               I'm not asking about leadership. Are you
12
     responsible for the two investigations?
13
          Α
               Yes, I am responsible for those
14
     investigations.
15
               Did you cause those two investigations to
          0
16
     be initiated?
17
               I asked for both of those investigations
18
     to be provided, yes.
               And do you have reporting responsibilities
19
20
     concerning your findings of those two
21
     investigations?
22
               Do I have reporting responsibilities?
23
               Yes.
          Q
24
               I -- I -- I would characterize that I have
          Α
25
     an obligation to share the findings once they --
```

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25

undertook.

Page 8 1 once we have the results of both of those efforts. Well, let me ask my question in a different way. Has anyone from the Chairman's Council or -- well, let's just leave it at that. Has anyone from the Chairman's Council instructed or directed you to report your findings concerning 7 these two investigations to them? Α No. Were these two investigations conducted at 0 10 the request of anyone who is a member of the 11 Chairman's Council? 12 Mr. Marr, both of those efforts that Α 13 I've described involving independents and Haag were 14 done at my -- at my request, and as a result of the 15 Watkins verdict. 16 So back to my question. No one within the 17 Chairman's Council directed or instructed you to 18 undertake such investigations; is that correct? 19 MR. JONES: Objection. Asked and 20 answered. You may answer it. 21 (BY MR. MARR) Go ahead. 0 22 My answer is the same. I undertook --23 took leadership for identifying --24 Ma'am, I'm not asking you what you 0

```
Page 9
 1
                                                     Please
               MR. JONES: Excuse me. Excuse me.
     let her finish her answer.
               MR. MARR: Well, her answer is
     nonresponsive.
               MR. JONES: She still needs to finish it,
     and then you can object to nonresponsive.
 7
               MR. MARR:
                         Well --
 8
               MR. JONES:
                          Please let her finish, Jeff.
                               Sure. Go ahead.
          0
               (BY MR. MARR)
10
               MR. JONES:
                            Thank you.
11
               (BY MR. MARR) Tell me what you want to
          0
12
     tell me.
13
               MR. JONES: Go ahead, Ms. Hood.
14
                              I took leadership for --
               THE WITNESS:
15
     into -- to -- for -- beginning -- for having these
16
     two investigations begun.
17
               (BY MR. MARR) Did any member of the
18
     Chairman's Council -- Mr. Trosino and Mr. Rust being
19
     included in the Chairman's Council -- instruct or
20
     direct you to conduct an investigation? And I'd
21
     like a yes-or-no answer.
22
          Α
               I was not instructed by any member of
23
     Chairman's Council to proceed with the efforts I
24
     have -- just have identified.
25
               Did you receive any instruction from
```

- anyone or direction from anyone to undertake these
- two purported independent -- excuse me -- internal
- investigations?
- ⁴ A I did not receive any instruction. I
- undertook these on my own -- with -- no, I did not
- ⁶ receive any instruction.
- ⁷ Q Did these internal investigations
- 8 concerning Haag and Renfroe arising from the Watkins
- yerdict require you to obtain any approval from
- anyone within the Chairman's Council before
- 11 proceeding?
- ¹² A No.
- 13 Q How did you make -- or did you make
- Mr. Rust or Mr. Trosino aware that you would be
- conducting an internal investigation regarding State
- Farm's use of Haaq and Renfroe as a result of the
- Watkins verdict?
- A I may have had some conversation with
- them. I don't recall the specifics of the
- conversations.
- Q When would those conversations -- when
- would the first conversation have been?
- A I don't know.
- Q Well, in relation to the Watkins verdict,
- was it in the next week? The next month? The month

Page 11 1 after that? Α I don't remember. You have no idea when you first made 0 either Mr. Trosino or Mr. Rust aware of this --No. Α -- alleged internal investigation? Q 7 I don't remember. Α Did you document in any way, shape, or form your communication with -- anyone within the 10 Chairman's Council regarding your independent or 11 internal investigations of Haag and Renfroe? 12 No, I have no notes. Α 13 So you've made nothing available to anyone 0 14 on the Chairman's Council, nothing in writing, 15 nothing available concerning these two separate investigations; is that correct? 17 I have not -- no -- I have not made 18 anything available in writing to members of 19 Chairman's Council. 20 What about via e-mail? 0 21 MR. JONES: Which e-mail? 22 THE WITNESS: I don't -- I don't recall 23 sending any e-mails to members of Chairman's Council 24 regarding these two efforts. 25 (BY MR. MARR) Have you communicated or Q

- corresponded with any member of the Chairman's
- 2 Council in any way regarding these two
- investigations, other than orally?
- 4 A I don't remember.
- 5 Q Likewise, the same question in reverse,
- have any member -- has any member of the Chairman's
- ⁷ Council communicated with you in any way, excluding
- 8 oral communication, concerning this internal
- ⁹ investigation of Haag and Renfroe?
- A I don't remember.
- 11 Q Have you communicated with any member of
- your investigative team regarding either one of
- these investigations? Have you communicated with
- any member of the team? And if the team -- you're
- not comfortable with the term "team," feel free to
- phrase it however you'd like.
- 17 A I have communicated with the members --
- 18 members of my staff who are moving this -- or
- working on these two efforts.
- Q And how did you communicate to the members
- of your staff who are moving these efforts forward?
- A In person, orally.
- Q Okay. What about any other form of
- communication, other than orally?
- A I believe the communications with the

Page 13 1 members of my staff have been orally. Is there anything -- any other type of communication that would somehow memorialize this purported internal investigation that you initiated concerning Haag and Renfroe as a result of the Watkins verdict? There is an e-mail that I sent to zones, advising zone executives and zone claim or division managers about the suspension in the use of Haag on 10 claims going forward. 11 And that's an e-mail that you prepared? 12 Α Yes, it is. 13 And when approximately did you prepare 14 that e-mail? 15 It probably would have been approximately Α 16 a week or a little over a week following the 17 verdict. I don't remember the exact date. 18 Did you bring that e-mail with you here 19 today? 20 Yesterday, Jeff, I understand MR. JONES: 21 that Mr. Wiggins made a request to Mr. Kenney for 22 that document, and we've agreed to bring it. I've 23 got it for you. 24 MR. MARR: We both made a request --25 Well, I --MR. JONES: Okay.

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Page 14 1 MR. MARR: -- of Mr. Rust and Mr. --2 Mr. Trosino. MR. JONES: All right. I've brought it with me, so I'll hand it to you now, okay? MR. MARR: Okay. I'll give Ms. Hood one, and MR. JONES: 7 give one to Jeff. John, I've got one for you. (BY MR. MARR) All right, ma'am. Let's go ahead and -- I want to just mark your copy as Exhibit 1 to your deposition. Is this the one and 11 only e-mail, means of communication, concerning this purported investigation of Haag and Renfroe 12 13 following the Watkins verdict? 14 I don't know if it's the only e-mail, but Α 15 this is an e-mail that came from me advising the 16 zone executive and the zone claim managers of our 17 decision to suspend using Haag Engineering. 18 Are there any -- other than this one --19 other than this one e-mail, is there any other 20 written document associated with this internal 21 investigation of Renfroe and Haag? 22 Α There is -- I -- there's another document. 23 There's a letter that I sent to Haaq Engineering. 24 Is that it? Q 25 Α I'm sorry. Those are the two -- those are

- the two written documents, yes.
- O That's it?
- A Could you please ask your question again?
- Q Yeah. I want to know if there are any
- other written communications in any way, shape, or
- form concerning this supposed internal investigation
- into Haag and Renfroe following the Watkins verdict.
- ⁸ Or are you telling me that this is it, this and the
- 9 letter you sent to Haag Engineering?
- 10 A This is the written communication and the
- only written communication that I sent to member --
- people at State Farm. And the letter to Haag is the
- only written communication that I sent to Haag.
- Q Well, I'm not now limiting it just to
- Haag. I want to know if there are any other written
- communication, anything, connected with this
- internal investigation that you're supposedly
- conducting.
- MR. JONES: Let me object to the form of
- the question. You may answer it, though.
- THE WITNESS: I have not issued any other
- communications with regard to Haag or with regard to
- the peer review or the suspension of Haag. And I
- have not issued any communications regarding our
- work looking at independents.

- Q (BY MR. MARR) And I'm not asking you what you have you haven't done. I'm asking you what you have done. Are these the only two -- if I'm hearing you correctly, the only two documents that you had anything to do with preparing, the only two writings that would somehow memorialize there was anything concerning Haag and Renfroe going on following the Watkins verdict, is your letter to Haag and this; is
- A That's correct.

that right, Exhibit 1?

- 11 Q Now, is that true as for everyone? Are
 12 there other communications, other writings, other
 13 e-mails, other things that we could look at that are
 14 associated with these internal investigations that
 15 perhaps weren't prepared by you but nevertheless
 16 concern the internal review?
- 17 MR. JONES: Let me object to the form, 18 insofar as it inquires into communications from her 19 counsel or State Farm's counsel. With that 20 limitation, you can answer.
- MR. MARR: Well, I haven't seen a privilege log. And until I do, I'm entitled to inquire about it.
- MR. JONES: Well, but my instruction stands. Other than communications with counsel or

```
Page 17
 1
     from counsel, you can testify, Ms. Hood.
               (BY MR. MARR) I want to know about any
          0
     writings.
                           Same instruction.
               MR. JONES:
               THE WITNESS:
                              I have not written anything
     else regarding our investigation, regarding the
 7
     suspension of Haaq, or our use of independents.
               (BY MR. MARR) That wasn't my question.
     And I apologize if I didn't make myself clear.
10
     there any other writings associated with the
11
     investigation --
12
               MR. JONES:
                           Same --
13
          0
               (BY MR. MARR) -- that weren't prepared by
14
     you?
15
                           Same instruction. You may
               MR. JONES:
16
     answer with that instruction.
17
               THE WITNESS: There are other writings
18
     associated with the matter involving Haag and there
19
     are other writings associated with the work we're
20
     doing with regard to the independents. They are not
21
     communications. They are internal work-in-progress
22
     documents that we're working on with counsel.
23
                              With what counsel?
               (BY MR. MARR)
          Q
24
          Α
               With our lawyers at State Farm.
25
               With your in-house lawyers?
          Q
```

Α

1

21

22

23

24

Page 18

- Q Okay. Have you conducted internal investigations similar to these in the past, or is
- this unique to the Watkins verdict?

Yes.

- A We have conducted investigations in the past. I would say these particular ones are unique to this particular case.
- Q But it's something that State Farm is doing as part of, what, a quality assurance measure to benefit the policyholders?
- 11 A I don't understand your question.
- 12 Q The investigation that is supposedly
 13 taking place concerning Haag and Renfroe following
 14 the Watkins verdicts, what is its purpose? Is it to
- benefit the policyholders?
- A It is ultimately to benefit the

 policyholder. The purpose of the investigation is

 to consider the verdict that the jury issued and

 address the issues -- some of the issues that they

 had.
 - Q Okay. Is it being done from a quality assurance standpoint? Is that why State Farm has chosen to conduct these internal investigations of Haag and Renfroe?
- MR. JONES: Let me object to the form.

- ¹ You may answer.
- THE WITNESS: It is not being done from a
- ³ quality assurance standpoint.
- ⁴ Q (BY MR. MARR) Okay. Why is it being
- 5 done?
- A The peer review of Haag, the moratorium of
- Haag, and review of the independent procedures are
- being done in reaction to the verdict that came down
- ⁹ in Watkins.
- Okay. Well, the verdict's already -- the
- trial is over with. The verdict's already been
- rendered. So what does State Farm hope to
- accomplish by conducting these alleged internal
- investigations?
- 15 A The jury in Watkins clearly had some
- issues with regard to our use of Haag, and they also
- had some issues with our -- our use of independents.
- 18 I have an obligation to consider their verdict and
- to look into the things that they had issues with.
- I have an obligation to our policyholders to do
- that, and that is why I am doing this.
- Q And your obligation to the policyholders,
- how do the policyholders -- how will they benefit
- from this internal investigation, or what is your
- intention?

16

17

21

22

24

25

Page 20

- The -- the intention of this internal -of this investigation -- the peer review and the suspension and review of the independent procedures -- is to -- to look -- take a look -well, I'm going to address them one at a time, separately. The intent with regard to the peer review involving Haag is to ensure -- have an independent peer review conducted and ensure that the 10 engineering reports that Haag issues are based on 11 scientific, objective evidence. 12 The review of our independent adjuster --13 adjusting procedures is a self-critical analysis to ensure that the procedures that we have in place are 15 those that are necessary to ensure that the
- Q And both of these things, you believe,
 will result in, hopefully, something beneficial for
 policyholders in the future?

we expect them to provide to our customers.

independents are providing the quality service that

A Ultimately, if -- well, it's in the best interest of our policyholders to ensure that the engineering firms we engage when we believe we need an objective opinion from an engineering firm is in the best interest of our policyholders if the firms

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Page 21
 1
     we engage do base their work on scientifically
     objective evidence.
               It is also in the best interest of our
     policyholders that when we engage the use of
     independents, they are providing the same quality
     service that our own folks are providing.
 7
               Have others called into question the
     validity and objectivity of Haag's opinions and
     State Farm's use thereof?
10
               I don't know.
          Α
11
               You have no knowledge of that if it -- if
12
     it has occurred?
13
               I don't know.
          Α
14
               You don't know if you have knowledge of
          0
15
     it?
16
               I don't know the -- I don't -- I don't
          Α
17
     have -- I don't know the answer to the question.
                                                         Ι
18
     don't have an answer to the question.
19
               So as far as you know, as you sit here
20
     today, you have no knowledge of anyone else calling
21
     into question the basis and the objectivity of
22
     Haag's opinions and State Farm's reliance thereof,
23
     is that what you're telling me?
24
               I don't know of any -- I don't know of --
25
     I -- I have heard -- well, let me answer it this
```

- way. I have listened and -- and -- to the media,
- and there has been -- there have been media reports
- that have questioned or talked about the validity of
- 4 engineering reports with regard to the hurricanes
- ⁵ last year, and Haag has been mentioned.
- 6 Q Okay. What about -- have any of your
- ⁷ policyholders who sustained damage from the
- 8 hurricane last year -- which I imagine you're
- ⁹ speaking of Hurricanes Katrina and Rita; are you
- ¹⁰ not?
- A Yes, I am.
- 12 Q Have any of your policyholders called into
- question the objectivity and scientific basis of
- Haag's opinions and whether or not State Farm's
- reliance on those opinions to deny their claim were
- founded in good faith?
- ¹⁷ A I --
- MR. JONES: I'm sorry. Let me object to
- the form of the question, insofar as it inquires
- into privilege matters with your counsel, otherwise
- you may answer.
- THE WITNESS: Well, I -- I -- my answer to
- that is, I -- I -- not -- I'm not -- I'm not at
- liberty to answer that because there are ongoing
- investigations with regard to the hurricanes last

- ¹ year.
- 2 Q (BY MR. MARR) All right.
- A And I can't answer those questions.
- Q Well, I mean, ongoing investigations by
- whom? That's what we're talking about is your
- investigation of Haag and whether or not their
- opinions are based on scientific and objective
- 8 evidence, right?
- A And that's -- yes. There -- we are doing
- an investigation, an independent peer review of
- Haag, yes.
- 0 All right. So because of this
- investigation that you're doing internally, you
- can't tell me whether or not any of the Katrina or
- Rita policyholders have alleged that Haag's opinions
- were biased and that State Farm's reliance on them
- is bad faith? You can't tell me that?
- MR. JONES: Object to the form of the
- question.
- O (BY MR. MARR) Go ahead.
- MR. JONES: You can answer, Ms. Hood.
- THE WITNESS: Well, I -- I can't answer
- that, because I'm not at liberty to answer questions
- about claims in the Gulf Coast, because there are
- ongoing internal and external investigations.

24

25

Ms. Hood.

Page 24

- Q (BY MR. MARR) Well, I'm not asking you,
 ma'am, any of the specifics about any claims. We'll
 get to that later. Right now I'm asking you whether
 or not other policyholders -- as the policyholders
 who are members of this class -- have complained to
 your company, and maybe, in fact, to you
 specifically about your use of Haag Engineering.
- And I'd like a yes-or-no answer if you can give me one.
- A If you're talking -- I -- I'm not going to comment about Gulf Coast claims. If you -- if you're asking -- if your question is, have other class members from the Watkins case -- am I aware of complaints from other class members in the Watkins case about Haag Engineering, I am not.
- 16 No, ma'am, that wasn't my question. 17 question was, have others. I mean, the fact that 18 they're members of this class, we know their 19 I want to know if there are other position. 20 policyholders that you have out there that have been 21 in other catastrophes that have complained about 22 State Farm's use of Haag and about the objectivity of Haaq's opinions.

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MR. JONES: Same objection. Go ahead,

Page 25 1 THE WITNESS: I don't know. (BY MR. MARR) As far as you know -- as 0 far as you know, there are no other complaints by any policyholders concerning Haag, is that what you're telling me? MR. JONES: Object. Asked and answered. 7 You may answer. Q (BY MR. MARR) Go ahead. Α I'm telling you, I don't know. 10 Why don't you know? 0 11 Because I don't know. Α 12 You didn't learn this as part of this 0 13 purported internal investigation that you're 14 conducting? 15 MR. JONES: Object. Calls for privileged 16 matters. 17 (BY MR. MARR) Go ahead. 0 18 Α Mr. Marr --19 MR. JONES: I need to finish my 20 instruction, Jeff. 21 MR. MARR: I thought you were. 22 MR. JONES: Okay. I know you thought I 23 I'm sorry. But same objection. You may 24 answer as to anything that is nonprivileged. 25 THE WITNESS: My answer before was I don't

- know, and it's still, I don't know.
- Q (BY MR. MARR) And you're responsible for
- this internal investigation; is that right?
- ⁴ A I am responsible for the -- the peer
- ⁵ review that we have undertaken following the Watkins
- 6 verdict.
- ⁷ Q Are you just looking at the Haag reports
- ⁸ just for our class members, or are you looking at
- the Haag reports for all class members subsequent to
- our catastrophe?
- 11 A We -- as part of the peer review, we
- have -- have asked some -- we have asked somebody to
- conduct this peer review for us. And in order to go
- about this in the most objective and hands-off
- manner, a person who will be structuring this
- process will make the decisions as to what files are
- 17 looked at.
- Q All right. So is that a "I don't know"?
- 19 Is that what you're telling me?
- MR. JONES: Objection. Her -- her answer
- is what her answer is. Do you have a different
- answer, Ms. Hood?
- Q (BY MR. MARR) Go ahead.
- A I tried -- I thought -- I tried to answer
- your question, Mr. Marr.

```
Page 27
 1
               Well, I don't think you did. My question
          0
 2
     was --
 3
               MR. JONES: Objection.
          0
               (BY MR. MARR) Are there Haag -- other
     Haaq reports outside of our catastrophe, from the
     May 3, 1999 tornados, at State Farm that you, in
     your investigative capacity, are reviewing?
               MR. JONES: Object. Asked and answered.
     Go ahead.
10
               THE WITNESS:
                             And I -- what I tried to
11
     tell you earlier was that the person in charge of
12
     this peer review will make the decision as to what
13
     reports will be looked at.
14
               (BY MR. MARR) Okay. So you have no idea;
          Q
15
     is that correct? That's entirely up to the
16
     individual making this independent assessment?
17
                     As part of the independent peer
18
     review, we have asked the person who is doing this
19
     to -- to determine which files and how many files
20
     need to be looked at.
21
               Did you provide the person with the
22
     criteria?
23
               The criteria for what?
          Α
24
               For this review.
          Q
25
          Α
               No.
```

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- Q The types of claims, for example, the
- amount of claims, the situation on which Haag or any other engineer was employed. Did you establish
- 4 that, or was that left entirely to the --
- ⁵ A I did not establish that. My expectation
- is the person who is -- is going to put this process
- ⁷ into place will make those decisions.
- 8 Q All right. Well, ma'am, are you aware
- that yesterday you were represented as being the
- person most knowledgeable by Mr. Trosino -- most
- knowledgeable regarding this internal investigation?
- You knew more than anyone else about it. Were you
- ¹³ aware of that?
- MR. JONES: Let me object to the form.
- 15 You may answer.
- Q (BY MR. MARR) Go ahead.
- MR. JONES: Go ahead.
- THE WITNESS: No, I wasn't aware of what
- 19 Mr. Trosino said.
- Q (BY MR. MARR) Is Mr. Trosino incorrect if
- he made that statement on the record?
- A I would -- I am not going to state whether
- Mr. Trosino was correct or incorrect. I -- yeah.
- I'm not going to say --
- Q Well, let me ask you this question. Is

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25

Page 29 1 there anyone, as far as you know of, that is more knowledgeable regarding this purported internal investigation into Haag and Renfroe? Α I would say there is -- there may be some who are as knowledgeable about portions of these investigations or -- yeah. Well, my question was, is there anyone who is more knowledgeable than you? I don't know. Α 10 Well, who do you think has as much 11 knowledge as you? 12 I have a -- members of the -- my staff Α 13 have been working on this with me and for me, and 14 some of them would be as knowledgeable. 15 Okay. Well, let's do this then. 0 16 don't you give me their names and their titles so we 17 can talk with them. 18 The person on my staff who is in charge of 19 this is Michael Carroll. He's the leadership 20 person. 21 And how do you spell Mr. Carroll's last 0 22 name? 23 C-a-r-r-o-l-l. Α 24 And what is his title? Q

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Director.

Α

```
Page 30
               Director of what?
          Q
          Α
               Property casualty claims.
 3
               And where is his office?
          0
 4
          Α
               Here in Bloomington.
               Is he an employee of the Fire company or
          Q
     the Mutual company?
 7
               He's an employee of the Mutual company.
          Α
 8
          0
               All right. And he is -- this is who
     you've delegated responsibility to?
10
          Α
               Yes.
11
               All right. Who else is a member of this
12
     investigative team?
13
          Α
               I've been working with a number of our
14
     corporate attorneys.
15
               All right. Give me the names.
          0
16
               MR. JONES: Okay. I'm going to object to
17
     that.
18
               MR. MARR:
                           To the names?
19
               MR. JONES:
                            Yeah. I'm going to object and
20
     instruct not to answer on the names. It's corporate
21
     attorneys.
22
               MR. MARR:
                           On what basis?
23
               MR. JONES: On the basis of privilege.
24
     You can send a request and we'll look at it, Jeff.
25
               MR. MARR: You know, Counsel, I realize
```

- that you haven't been involved in this case very
- long. But, as you know, there are many, many
- production requests, and many, many interrogatories,
- several of which would cover this very type of
- investigation, this very type of information. And
- under the Oklahoma Discovery Code, State Farm has an
- obligation to supplement its response.
- 8 This is information that we should have
- ⁹ already had. So I don't think that it's necessary
- for me to send out additional interrogatories and
- requests for production now that we've fortuitously
- discovered this investigation.
- MR. JONES: Well, all I can tell you is,
- if that's so, and they weren't properly answered;
- one, I can't help that; two, I'm sorry about that,
- and I'll look at it. But my instruction to her
- stands today.
- MR. MARR: Well, you know --
- MR. JONES: And I'm going to instruct her
- on the basis of privilege.
- MR. MARR: Your apology notwithstanding,
- I'm here to take this lady's deposition. And I
- think that these are things that I'm entitled to,
- and I should have had the answers before instead of
- while I'm here in Bloomington, after we've got all

```
Page 32
 1
     these folks here. And, you know, an apology is not
     good enough.
               I want to know -- I want to know the
               I want to know who is involved. I don't
     answers.
     care whether they're in-house lawyers or not.
     That's not privileged information. I'm asking just
     their identity.
               Is it your position, honestly, that the
     identity of these internal in-house State Farm
10
     lawyers is privileged and I am barred from learning
11
     who they are? Is that seriously the position you
12
     want to take?
13
               MR. JONES: Today, that's my position,
14
     yeah. And I may be wrong. Today -- today, that's
15
     my position. And if I have to supplement this
16
     deposition, I will. But today, that's my position.
17
               MR. MARR:
                         Well, I suspect that you will.
18
               MR. JONES: Well, I -- I understand.
19
               (BY MR. MARR) Ma'am, who -- so we've got
          0
20
     Michael Carroll. How many in-house lawyers are
21
     there?
22
               How many in-house lawyers do we have at
23
     State Farm?
24
                    I know --
               No.
          Q
25
          Α
               How many --
```

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Page 33 1 I know how many you have. How many do you have on this little project? I'm -- I'm really not sure. Α 0 Well, give me a ballpark. I would say three or four. Α All right. And -- and you're going to Q 7 take the advice of State Farm's lawyer here today, and you're not going to disclose to myself, or any of these class member policyholders, who they are; 10 is that correct? 11 I'm not -- I am going to heed the advice Α 12 of my counsel. 13 Okay. Is there any particular reason that 0 14 you -- you want to keep that information secret? 15 I'm going to adhere to the advice of my Α 16 counsel, Mr. Marr. 17 Do you think that State Farm should 18 voluntarily disclose to its policyholders this 19 investigation and the individuals that are involved, 20 or do you think it should take an order from the 21 Court to compel you to do so? 22 MR. JONES: Let me object to the form. 23 She has voluntarily disclosed it. You may answer. 24 THE WITNESS: I don't know. 25 (BY MR. MARR) I mean, is it a secret? Q

- A No, it's not a secret.

 O Who all have you told outside the State
- Farm organization that an investigation is being
 conducted into State Farm's utilization of Haag and
 Renfroe as a result of the Watkins jury's verdict?
- A Who have I told or -- I -- I'm -- I'm not clear on your question.
- ⁸ Q Well, let's do it -- we'll do it that way.

 ⁹ We'll do it that way. And if you're not clear on my

 ¹⁰ question, I appreciate you bringing it to my

 ¹¹ attention. I'll be happy to rephrase it.
- Who outside the State Farm organization

 have you made aware that there is an internal

 investigation being conducted regarding State Farm's

 utilization of Haag and Renfroe as a result of the

 Watkins jury's verdict?
- 17 A I have not talked to anybody else outside 18 the State Farm organization about this.
- Q All right. So you have not disclosed this purported investigation to anyone outside the State Farm organization; is that correct?
- A I have not had conversations about this outside of the State Farm organization.
- Q And you have not communicated with anyone outside the State Farm organization in any way,

25

Page 35 1 shape, or form informing them that there is such an investigation; is that correct? Except for Haag. And the letter that you mentioned earlier, that's the only communication, correct? That is the only communication, yes. Α 7 Okay. And what about any communication 0 with E.A. Renfroe? Did you make them aware that there's an investigation concerning them as a result 10 of the Watkins jury's verdict? 11 Mr. Marr, I -- I -- well, I would Α 12 not -- what we're doing with the independents is a 13 self-critical analysis of our use of independents. 14 And, no, I have not communicated with Renfroe about 15 this review. 16 Did you bring the Haag letter with you? 17 Α Yes. 18 May I see it, please? I don't know the 19 secret password, but --20 MR. JONES: You say, Can I have the 21 letter? 22 MR. MARR: Well, I said that yesterday. 23 MR. JONES: Well, I wasn't here yesterday, 24 and neither was she.

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MR. MARR:

That's -- that's your problem.

```
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 1
               MR. JONES: Okay. Here's your letter.
 2
     No, it's not my problem.
               MR. MARR: Well, certainly you had the
     ability to be here.
               (BY MR. MARR) Let me ask you this,
          Q
     Ms. Hood. What did you do yesterday?
 7
               Yesterday I met with Mr. Jones.
          Α
 8
          0
               For how long?
               Most of the day. I met with Mr. Jones
          Α
10
     yesterday.
11
               So Mr. Jones was in Bloomington, he just
12
     didn't attend Mr. Trosino and Mr. Rust's depositions
13
     because he was meeting with you; is that correct?
14
          Α
               Mr. Jones was meeting with me yesterday,
15
     yes.
16
               Okay. How long did you meet with
          0
17
     Mr. Jones?
18
          Α
               I met with him most of the day.
19
               Well, what time did your meeting start?
          0
20
               It started at 8:30.
          Α
21
               What time did it conclude?
          0
22
          Α
               About 4:30.
23
               What documents were reviewed?
          Q
24
               I reviewed the document that was made
          Α
25
       the -- the document -- the e-mail that was sent
```

- to the vice presidents of operations and the
- managers. I reviewed the document that was sent to
- ³ Haag. I reviewed the verdict. And I reviewed my
- 4 press release. And I reviewed a document called Our
- 5 Commitment To Our Policyholders.
- Okay. I've marked as Plaintiffs'
- ⁷ Exhibit 2 to your deposition, the letter which bears
- 8 the date of June 2, 2006, to Haag Engineering. I'll
- 9 hand that back to you just to have it in front of
- you for a reference.
- You said the press release. What press
- release are you speaking of?
- A It's a press release that was -- was
- issued following a 20/20 program about a week or two
- 15 ago.
- Q Why did you review that?
- A Because it had information about our --
- our response to the 20/20 program.
- Q Why did you feel that pertinent to review
- for your deposition today?
- A Because we thought there might be some
- questions about it today.
- Q About what?
- A About the -- what -- the content of the
- press release.

- Q Okay. Did the press release discuss the
- ² Katrina and Rita claims?
- A The press release was addressed -- was focused on the Katrina claims, yes.
- Q Okay. And those are the claims that you're refusing to discuss with me here today,
- ⁷ correct?
- ⁸ A The specific claims I am refusing to -- I am to discuss with you today.
- Q So what was the point of your reviewing your press release?
- MR. JONES: Object to the form of the question. That gets into attorney-client privilege.
- 14 I'm going to instruct you not to answer.
- MR. MARR: I'm not asking you to
- disclose --
- MR. JONES: Let me -- let me finish my
- objection, please. I'm going to instruct you not to
- answer any further questions on why you reviewed
- that, other than what you've already said.
- MR. MARR: Okay. Certify that one, too.
- Q (BY MR. MARR) You're not going to answer
 my question based on the advice of your lawyer here?
- A I'm going to adhere to the advice of my
- counsel.

Page 39 Okay. Are there similarities between the allegations and the findings of the Watkins and -made by the Watkins jury with what's gone on and the allegations in Katrina and Rita concerning Haag? I'm not at liberty to talk about the Α issues surrounding Corina -- Katrina as they are ongoing investigations. All right. So you're refusing to answer my question? 10 Α I'm not --11 MR. JONES: On the advice of counsel. 12 MR. MARR: Well, she just now got the 13 advice of counsel. 14 (BY MR. MARR) Go ahead. Q 15 MR. JONES: She had it earlier. 16 MR. MARR: Is it blanket? 17 MR. JONES: No, it's not. It's when I say 18 It's not blanket. Nothing's blanket, Jeff. 19 (BY MR. MARR) All right. So you're not 20 going to answer that one either? 21 I am not going to answer questions about Α 22 the Gulf Coast, and I'm going to heed the advice of 23 counsel. 24 All right. Well, I just asked you, ma'am, 0 25 if there were similarities between the allegations

- and the jury's findings in Watkins and the
- allegations concerning the use of engineers in
- 3 connection with Katrina and Rita, that's a
- relatively simple question, isn't it?
- MR. JONES: Objection. It's been asked
- and answered. Go ahead, Ms. Hood.
- THE WITNESS: I'm going -- not going to
- 8 answer the question based on the advice of my
- ⁹ counsel.
- 0 (BY MR. MARR) So it's your understanding
- that your lawyer has instructed you not to answer
- whether or not there are any similarities in the
- allegations and the jury findings in Watkins and the
- allegations concerning engineers in connection with
- 15 Katrina and Rita; is that correct?
- MR. JONES: Let me object to the form of
- the question. The instruction has been related to
- 18 Katrina. It hasn't been related to -- it doesn't
- have anything to do with the Watkins claim. You may
- answer.
- THE WITNESS: I'm not going to answer any
- questions with -- relating to the Katrina claims.
- Q (BY MR. MARR) All right. What about the
- use of Haag Engineering and allegations concerning
- Haag Engineering? Can you answer any questions

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Page 41
 1
     about that, as far as Katrina and Rita go?
               MR. JONES: My instruction stands on that.
     Go ahead, Ms. Hood.
               THE WITNESS:
                              I'm not going to answer any
     questions regarding Haag and Katrina or -- or Rita
     claims because there are ongoing investigations.
 7
                (BY MR. MARR) Ma'am, could you point to
 8
     me?
               Could I --
          Α
10
               Could you point to where I am on the
11
     camera so the jury can see where I am? Could you
12
     point to me?
13
          Α
               Could I point to you?
14
          Q
               Yeah.
15
               (The witness complies.)
16
               Why is it you don't look at me when you
          0
17
     talk to me?
18
               I'm not looking at you because I'm
19
     speaking to the ladies and gentlemen of the jury.
20
               Would you be willing to come to Oklahoma
21
     and speak to the ladies and gentlemen of the jury in
22
     person in January so that I might have an
23
     opportunity to cross-examination you and get your
24
     testimony on the record in front of them?
25
               I would be -- I'm willing to do what --
          Α
```

Page 42 1 whatever I need to do. Is that, yes, that's something you would entertain? If I would be -- yes, I would entertain. Α Q Okay. Certainly I would work with counsel to Α 7 determine what -- what the best procedure -- or what the best thing to do would be. All right. You have no problems with 10 coming if I could accommodate your schedule; is that 11 correct? 12 Α I -- I think I said I'd be happy to talk 13 to the jury. 14 Okay. All right. So we have Michael Q 15 Carroll, who you will tell me about, and 16 approximately three State Farm in-house lawyers who 17 you won't. Anybody else that's a member of this 18 purported investigative team? 19 These are the people who are -- are 20 leading the -- the -- the work. 21 Well, I'm not asking --Q 22 They're ultimately responsible for this. Α 23 All of them? Q 24 All of these people? Α 25 0 Yes.

25

Page 43 1 Α Yes. Okay. Aren't you ultimately responsible? 0 I am -- they are ultimately responsible for the work and reporting to me. Yes, I am ultimately responsible. Okay. Did you -- in regard to Exhibits 1 Q 7 and 2 before you, what was the process? Did you just send these out on your own, or did they require someone's approval, more specifically, State Farm's 10 in-house lawyers before they went out? 11 I did not send these out without having 12 conversations with a number of people. They didn't 13 require anybody's approval, but I certainly had 14 conversations with people. 15 Okay. In regard to Plaintiffs' Exhibit 1, 0 16 who did you have conversations with where you 17 prepared and sent this e-mail out? 18 I had conversations with my attorneys. Ι 19 had conversations with Michael Carroll. 20 All right. That's what I'm asking you. 0 21 Who? Not just the attorneys collectively. Who? 22 MR. JONES: I have the same objection as 23 to the identity of the attorneys. I instruct her 24 not to answer. She's answered she had discussions

with State Farm's counsel and Michael Carroll.

- Q (BY MR. MARR) All right. Well, ma'am --
- I mean, you didn't prepare this in anticipation of a
- 3 lawsuit, did you?
- A I -- I'm not clear on your question.
- Okay. I mean, you didn't prepare this in
- 6 preparation -- this -- this e-mail, Plaintiffs'
- Exhibit 1, that's not something that you prepared in
- 8 preparation for our next trial in January, is it?
- ⁹ A No, Mr. Marr. This was -- this document
- is -- was prepared as a -- following the Watkins
- 11 verdict.
- Q Right. After the fact.
- 13 A It was prepared after the verdict. Yes,
- 14 it was.
- Okay. I mean, it wasn't prepared in
- anticipation of future litigation, that wasn't the
- reason it was prepared, correct?
- MR. JONES: Object. Asked and answered.
- 19 You may answer it.
- THE WITNESS: This document was prepared
- as a result of the Watkins verdict.
- Q (BY MR. MARR) I understood that. My
- question was a different one. This isn't something
- that you prepared for future litigation, correct?
- MR. JONES: Objection. Asked and

Page 45 1 answered. Go ahead, Ms. Hood. THE WITNESS: This was not prepared for 3 future litigation. (BY MR. MARR) Okay. All right. Now, on 0 the advice of counsel, you're not going to tell me how many lawyers you spoke with or what their names were before you sent this Plaintiffs' Exhibit 1 out? That is correct. I'm going to heed the advice of my counsel. 10 All right. Did you draft it? 11 I -- I did not -- no, I did not draft it. Α 12 It was drafted by the people I talked about. 13 Well --Q 14 Mr. Carroll was involved in the drafting. Α 15 Is Mr. Carroll a lawyer? Q 16 Α Mr. Carroll is not a lawyer. 17 0 Okay. Is this the one and only version? 18 Were there drafts of this that were subsequently 19 revised or modified and this represents the final 20 draft? 21 I -- I don't remember whether there were 22 drafts. 23 Was there some type of meeting that --0 24 wherein it was discussed that this type of thing 25 needed to be sent out?

Page 46 There was a meeting following the Watkins verdict, and I discussed -- and we discussed the -the -- the jury's findings with regard to Haag. we discussed -- and I discussed the need to communicate with my -- the claims organization. And then someone else prepared this and 0 7 you sent it out; is that correct? Somebody probably prepared a draft, then I worked closely on it, and it was sent out. 10 Where is the draft? 0 11 (Shakes head.) Α 12 Has it been destroyed? Q 13 Α I don't know. I don't remember. 14 Did you review it yesterday? Q 15 This is the document I reviewed Α No. 16 yesterday. 17 Did you bring it with you? 18 This document that is Exhibit 1 is what I 19 reviewed yesterday. 20 Okay. Well, my question is a different 0 21 one. Did you review the draft or any revisions made 22 or any suggestions? 23 No, I did not review anything but Α 24 Exhibit 1 yesterday. 25 All right. Do the drafts still exist? Q

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```
Page 47
               I don't know.
          Α
               Who would know?
          0
 3
               I don't know.
          Α
               Does State Farm normally keep drafts of
          0
     memos like this that are sent out after discussions
     with their in-house lawyers?
 7
               MR. JONES: Object to the form. You may
 8
     answer.
               THE WITNESS: You know, I don't -- I don't
10
     really know.
11
               (BY MR. MARR) All right. Well, when and
12
     where did this meeting occur?
13
          Α
               The meeting occurred -- I don't know the
14
     exact date of the meeting, but it occurred shortly
15
     after the verdict came out. It was a holiday
16
     weekend, so the meeting would have occurred sometime
17
     following the Memorial Day weekend, one of those
18
     days.
               And where did the meeting take place?
19
          0
20
          Α
               It -- I don't -- it took place in a
21
     conference room out in my department.
22
          Q
               Were minutes kept of the meeting?
23
               I -- no. I don't keep any -- did not keep
          Α
24
     any minutes of the meeting.
25
               Were any -- did you make any notes during
          Q
```

```
Page 48
 1
     the meeting?
               I -- I don't -- no, I don't remember.
          Α
                                                        Ι
 3
     don't think so.
               Have you looked?
          Α
               I don't know. I don't have -- actually, I
     don't have any notes of the meeting, no.
 7
               You didn't take any notes during the
          0
 8
     meeting?
               Just did it all from memory?
               I -- I don't remember if I took some
          Α
10
     notes.
11
               Did you review any notes yesterday?
          Q
12
               No, I did not.
          Α
13
          0
               Did you check to see if you had any notes?
14
               I didn't review any notes and I didn't
          Α
15
     check to see if I had any notes.
16
               Do you normally keep your notes from
17
     meetings such as these following verdicts?
18
          Α
               Sometimes I do, sometimes I don't.
19
          0
               And there's no standard practice at State
20
     Farm regarding the keeping of notes or records?
21
               MR. JONES: Object to the form. You may
22
     answer.
23
               THE WITNESS: We do have a records -- yes,
24
     we have a records management program.
25
                (BY MR. MARR) Do notes pertain to that?
          Q
```

- 1 Are notes covered by the records management? I don't remember. Α You don't know whether or not you're required under State Farm's records management program to keep notes that you had from a meeting concerning a multi-million dollar verdict against 7 the company? I -- I can't -- I -- I don't know. Α Have you had similar meetings in the past 10 following multi-million dollar verdicts against the 11 company? 12 I don't remember. Α 13 You don't remember. For all you know, 14 this could be the first meeting you had following a 15 multi-million dollar verdict against State Farm?
- A I don't remember, Mr. Marr.
- Q Same question in regard to Plaintiffs'
 Exhibit 2, the letter to Mr. Wiethorn. Did you
 prepare this letter or did you just sign it?
- A I did not just sign it. I did prepare this letter.
- Q Does Plaintiffs' Exhibit 2 represent the one and only version of this letter to Haag Engineering?
- 25 A Yes.

- 1 Q There were no drafts? It didn't go
- through the legal department and undergo any
- 3 revisions or modifications?
- 4 MR. JONES: Let me object about anything
- the legal department may have done. That's
- ⁶ privileged. Otherwise you may answer.
- THE WITNESS: I did have my attorneys look
- ⁸ at this letter.
- 9 O (BY MR. MARR) And?
- A And they gave me -- they -- they gave me
- some input on it. I don't recall the specifics of
- the input.
- Q Okay. But in any -- any event, you
- modified or revised the letter based on input you
- received from in-house lawyers, correct?
- A I may have, but I don't recall the
- specifics of that.
- Q Okay. This -- this letter doesn't say how
- it was sent. How was it sent?
- A It would have been sent through the U.S.
- 21 mail.
- Q It wasn't faxed to Haag or transmitted
- electronically to Haag?
- A To the best of my knowledge, it was -- it
- was sent through the U.S. mail.

Page 51 1 Any reason why the letter predates the 0 2 memo? Yes. Α Could you elaborate? Α I felt it was appropriate to contact Haaq first. I contacted Haaq -- members of Haaq first on May 31, and the letter went out. And then I -- so I -- it was appropriate to advise them at Haag of what my decision was, and then I 10 communicated with my -- the folks in my -- in the 11 State Farm claim -- claims organization. 12 All right. Did you call Haag before you 13 sent them this letter? 14 Yes. Yes, I did. Α 15 And who did you speak with? 0 16 I spoke with Mr. Wiethorn and Mr. Stewart. Α 17 There may have been one other person on the phone. 18 I don't remember. But I spoke with these two 19 gentlemen. 20 Okay. And was it a conference call? 0 21 Α Not on my end. 22 Was there anyone else in the room with you 23 when you made this phone call to Haag, giving them a 24 heads-up this letter was coming? 25 I believe I had one of my attorneys in the Α

Page 52 1 room with me. Which one? 0 3 I don't --Α MR. JONES: Same --THE WITNESS: -- remember. MR. JONES: You don't remember. Go ahead. 7 (BY MR. MARR) And is that normal for you 0 8 to have one of your attorneys in the room when you make phone calls? 10 From time to time, I do. I have -- I ask 11 an attorney to be in the room with me. It depends 12 on the specifics of what the issue is or what I'm 13 going to talk about. 14 Why? Why did you feel that an attorney 0 15 needed to be in the room with you when you made this 16 phone call to Haaq? 17 I felt it was in -- that -- I had been 18 working with the -- with our attorneys, and I felt 19 it was prudent to have somebody in the room with me. 20 What do you mean you had been working with 21 attorneys? 22 I just -- I answered earlier that I had 23 engaged -- consulted with our attorneys about --24 about the letter, and so I had one of the attorneys 25 in the room with me.

25

Page 53 1 Okay. So one of the attorneys was in the room with you when you had this phone conversation with several individuals from Haaq. And was this same attorney also involved in preparing this memo dated three days later? I can't remember. Α 7 Okay. Did the attorney pass you notes or 0 8 give you instruction during this phone conversation to Haaq? 10 MR. JONES: I'm going to object to the 11 form of the question. Instruct you not to answer 12 that --13 MR. MARR: Certify it. 14 MR. JONES: -- in accordance with the 15 attorney-client privilege. 16 MR. MARR: Certify it. 17 (BY MR. MARR) Did you make any notes 18 during your phone call with Haag? 19 I don't remember. Α 20 Did you make any entries into the computer 21 memorializing the phone conversation with Haag in 22 any way? 23 I don't -- I don't remember. Α 24 Did you notify Haag beforehand that they 0

would be receiving the call from you?

```
Page 54
 1
                I did not notify Haag.
          Α
          0
               Did anyone?
 3
                I don't know.
          Α
          Q
               Was Haag expecting your call?
               Actually, Haag was expecting my call,
          Α
 6
     because we had initially talked about getting
 7
     together in person. And it became too complicated
     to get together in person, and so we agreed to a
     phone call.
10
               Did Haag ever travel up to Bloomington or
11
     did you ever travel down to Dallas and meet with
12
     Haaq following the Watkins verdict?
13
          Α
               No.
                     I did not travel down to meet with
14
     Haaq, and they did not come to Bloomington --
15
          Q
               Okay.
16
                -- to meet with me.
          Α
17
               Any type of conference, other than this
18
     one phone call that you've had, or any members of
19
     your investigative team have had with Haag following
20
     the Watkins jury's verdict?
21
                I don't know.
          Α
22
          Q
               Why don't you know?
23
                I don't know what my -- I'm sorry.
          Α
                                                      You
24
     were talking about my investigative team?
25
          Q
                Yes.
```

25

Page 55 And the question is, did members of my investigative team meet with Haaq? Or have any communication with Haag, either on the phone, in person, electronically, other than this one letter and phone conference that you had with them prior to the letter. Not to my knowledge were -- have -- have Α any members of this -- of my staff had any conversations with Haag following this. 10 Who is this independent counsel that you 11 referred to earlier that's involved in this 12 investigation of Haag and Renfroe following the 13 Watkins jury's verdict? We have retained independent counsel, Α 15 Michael Traynor, to work with us on a peer review of 16 Haaq Engineering. 17 How do you spell Mr. Traynor's last name? Q 18 Α T-r-a-y-n-o-r. 19 And where is he located? 0 20 Mr. Traynor is with the firm Cooley Α 21 Godward in California, San --22 MR. JONES: Jeff, when you get to a 23 stopping point, I want to take a break. 24 (BY MR. MARR) How was the selection --0

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how was the decision made to employ the services of

Page 56 1 Cooley Godward and Mr. Traynor? We had -- I engaged in -- in a lot of discussions with my corporate attorneys. We talked about what we were -- were -- the peer -- peer review and we -- my attorneys suggested that Mr. Traynor would be an appropriate person to consider to lead this peer review. Has Mr. Traynor done anything like this, or his firm done anything like this for State Farm previously? 11 Α Not to my knowledge. 12 Is Mr. Traynor involved, or his firm, in 0 13 any way, shape, or form in any of the claims from 14 the Gulf? 15 Not to my knowledge. Α 16 Q How much is State Farm paying Mr. Traynor? 17 Α I don't know. 18 Who would know that? Q 19 Probably -- maybe some of my attorneys. Α Ι 20 don't -- I don't know who would know that. 21 Who is Phil Supple? 0 22 Phil Supple is a member of our corporate 23 communications and external relations department. 24 Where is he located? Q 25 He's here in Bloomington. Α

Page 57 1 What is his title? Q I don't know. Α 3 What does corporate communications do? 0 Α It's the -- it's a department that deals with the internal -- internal State Farm communications, as well as the external 7 communications -- or communications external to State Farm. Ma'am, did you execute an affidavit in an 10 attempt to avoid giving your deposition here today? 11 I execute -- I executed an affidavit not 12 to attempt giving my deposition, Mr. Marr. 13 executed an affidavit because I didn't believe I was 14 the right person who had the details about the 15 Watkinses' claim or the class members' claim. 16 Well, ma'am, I've marked it as Exhibit 3, 17 and feel free to refer to it if you need to. But it 18 says, does it not, Paragraph 7, Page 2, "I submit 19 this affidavit solely to establish, in support of 20 State Farm's opposition to my deposition." Correct? 21 "In opposition to my deposition that I do Α 22 not have personal knowledge of the insurance claim 23 of the Watkins." 24 All right. You -- you submitted this 0 25 affidavit in opposition to giving your deposition

- here today, did you not?
- A I submitted this affidavit in opposition
- to my deposition because I did not think I was the
- ⁴ right person, because I don't have personal
- 5 knowledge of the insurance claims of the Watkinses
- or the class members.
- Q And, ma'am, that's just not true, is it?
- 8 I mean, you're -- you're responsible for the
- investigation that's looking at the -- State Farm's
- use of Haag and independent adjusters regarding each
- and every one of these class members' claims. You
- were -- you were said to be the person most
- knowledgeable according to the president of the
- 14 company --
- MR. JONES: Let me object --
- Q (BY MR. MARR) -- correct?
- MR. JONES: -- to the form of the
- question. It's multifarious. If you understand it,
- you can answer it.
- Q (BY MR. MARR) Go ahead.
- A I don't have personal knowledge of the
- Watkinses' claim or the claims of the class members.
- I am the person who is ultimately responsible for
- the peer review.
- Q Well, why isn't that in here? Because

- according to this, you don't know anything about the
- Watkinses' claim, anybody else's claim, or anything
- other than you basically heard about the verdict.
- MR. JONES: Object to the form of the
- 5 question. You may answer.
- ⁶ THE WITNESS: What is the -- I don't
- ⁷ understand the question.
- 8 Q (BY MR. MARR) Why didn't you include
- anything in here that you're responsible for some
- internal investigation concerning these folks'
- claims in State Farm's use of Haaq?
- 12 A I don't know.
- Q Do you think that would have helped us --
- helped us succeed in taking your deposition? I
- mean, you were here opposing it. Did you think that
- it wouldn't -- it wouldn't be helpful to your case
- if you disclosed that fact to the -- to the Court?
- MR. JONES: Object to the form. You may
- answer.
- THE WITNESS: I -- I don't know.
- Q (BY MR. MARR) I mean, don't you think
- that the investigation of the use of Haag in
- connection with these class members' claims is
- something that they're entitled to know about?
- A I don't know.

```
Page 60
 1
               Well, why is it that -- I mean, who
 2
     prepared this affidavit?
                I don't -- I don't know.
          Α
                Is that your signature?
          Q
               Yes, it is my signature.
          Α
                Who is -- Mary Janean Necessary?
          Q
 7
               Yes.
          Α
 8
                Who is that?
          Q
               Notary public in the office.
          Α
10
                Is it your secretary?
          0
11
          Α
               My -- my assistant is a notary public,
12
     yes.
13
          Q
               Okay. And that's her?
14
               Yes, it is.
          Α
15
               Do you think that it was appropriate to
          0
16
     represent -- to make the representation that you did
17
     to the Court in this affidavit in light of your
18
     position as the person who initiated and is
19
     spearheading the investigation internally of these
20
     class members' claim in State Farm's use of Haag?
21
          Α
                I'm sorry, Mr. Marr, I don't know what
22
     your question is.
23
                Okay. Do you think it was appropriate for
          0
24
     you to make these types of representations that you
25
     don't know anything given your position as the
```

- leader of this investigation?
- A This statement is an absolutely truthful
- statement. I do not have personal knowledge of the
- 4 Watkinses' claims, and I do not have personal
- 5 knowledge of the claims of the class members.
- Okay. Well, how is it you're conducting
- ⁷ this investigation then?
- 8 A The investigation, Mr. Marr, has to do
- with Haag engineers' reports. And we're -- and
- this -- and we're doing so through this independent
- 11 peer review.
- Q Haag's engineering reports in what? In
- relation to what?
- A We are doing an independent objective
- review -- we are going to undertake through this
- peer review an independent objective review of
- Haag's engineering reports.
- Q Whose reports? Reports from which claims?
- MR. JONES: Objection. Asked and
- answered. You may answer again.
- THE WITNESS: Mr. Traynor, who is the
- counsel who is leading this effort for us, is going
- to make the decision which claims he would like --
- he believes should be reviewed in this process.
- Q (BY MR. MARR) Well, no. Yesterday we

- were told it was the Haag reports from the class
- members in the Watkins. Is that not true?
- MR. JONES: Object to the form. You may
- answer if you know, ma'am.
- 5 THE WITNESS: Again, Mr. Traynor is going
- to make -- work -- in -- in setting up this
- peer review, he will determine which engineering
- 8 reports are going to be reviewed.
- 9 Q (BY MR. MARR) Well, in the three months,
- how has your investigation moved forward? What have
- you accomplished so far? It's actually more than
- three months.
- A We -- we're moving -- the process is
- moving forward. Mr. Traynor is working -- working
- on putting together the specifics of the peer
- 16 review.
- Q Can you be a little more specific and tell
- me something that's been accomplished in this --
- over three months since the Watkins jury's verdict?
- A I can tell you, Mr. Marr, that we're
- moving forward with this peer review. We're going
- to do it hands off from State Farm in order to get
- as objective an assessment of Haag Engineering files
- 24 as we can.
- O What has been done?

```
Page 63
 1
          Α
               Mr. --
               It's been more than three months since the
          0
     Watkins verdict, what has been done?
          Α
               What has been done with regard to?
               The investigation that you're supposedly
          0
     the most knowledgeable person about.
 7
               We're moving -- we're -- we are -- we are
          Α
     working with Mr. Traynor, and Mr. Traynor is putting
     together this peer review process.
10
               Can you just not give me one tangible
11
     thing, one specific thing, other than say, "we're
12
     moving forward"?
13
               MR. JONES: Object to the argumentative
14
     nature of the question.
15
               (BY MR. MARR) Go ahead.
          0
16
               MR. JONES: If you have a different
17
     answer, you may answer, Ms. Hood.
18
               (BY MR. MARR) Go ahead.
19
               I don't -- no, I don't have something
20
     tangible to share with you. Because my expectation
21
     is, Mr. Traynor is going to conduct this and -- and
     do it in the most objective fashion he can do it in.
23
                            Okay. I need to take a break.
               MR. JONES:
24
                          Did you bring any --
               MR. MARR:
25
                            The witness needs to take a
               MR. JONES:
```

Page 64 1 break. MR. MARR: We're just about done. And I 3 mean, we're just about done. MR. JONES: Okay. (BY MR. MARR) Did you bring any other 0 writings with you regarding anything that's 7 transpired in this investigation? I didn't bring anything else with -- in writing with me. 10 Nothing? 0 11 I did not bring anything else with me, Α 12 Mr. Marr. 13 Q Why? 14 Because I -- I --Α 15 MR. JONES: Well --16 MR. MARR: Let her finish. 17 THE WITNESS: I didn't have anything else 18 to share with you. 19 (BY MR. MARR) Okay. I tell you what 0 20 we're going to do, ma'am. In light of the 21 representations that you have made through your 22 affidavit, that your attorneys have made both to the 23 Court and to the Oklahoma Supreme Court, I think 24 that you have been, and your company has been, less 25 than honest regarding your knowledge of what's going

- on, and to try to avoid giving your deposition was
- totally inappropriate.
- So I'm going to serve you today. I'm
- going to give you a subpoena. And I encourage your
- attorneys to go ahead and try and quash it, file
- 6 whatever they need to file with the Court, so that
- we can make known to the Court your and your
- 8 company's attempts to mislead everyone regarding
- your knowledge of what's going on.
- And then when they take it up on a writ,
- we can go out to the Supreme Court and let them know
- that they were --
- MR. JONES: Okay. Without a speech --
- Q (BY MR. MARR) -- misinformed, too.
- MR. JONES: -- why don't you serve her and
- let's figure out what we're doing.
- Q (BY MR. MARR) Plaintiffs' 4 is a
- subpoena. And with that said, in light of the fact
- that there are no documents that you brought with
- you concerning this purported investigation, we're
- going to adjourn your deposition today, and we're
- going to move for an order of the Court sanctioning
- 23 State Farm and compelling you to come and give your
- testimony and bring those documents with you in
- Oklahoma.

```
Page 66
 1
               MR. JONES: Are you finished? Give me a
 2
     moment, okay? Just a second.
                (A break was taken from 10:09 a.m. to
     10:23 a.m.)
                       CROSS-EXAMINATION
     BY MR. JONES:
 7
               Are you ready to proceed, Ms. Hood?
 8
          Α
               (Nods head.)
               Let me show you what our reporter has
10
     marked as Plaintiffs' Exhibit No. 4 for
11
     identification. Can you identify that for the
12
     record, please?
13
               Do you want me to read it or --
14
               Tell us what it is, if you would.
          0
15
          Α
               This is the document that Mr. Marr just
16
     handed to you before we took a break. It's a -- I
17
     think this is the document you're talking about.
18
               Okay. I'm sorry. I handed you the wrong
19
     one.
20
               All right.
          Α
21
               Please excuse me. Let me show you what's
22
     been marked as Defendant's Exhibit No. 1. I
23
     apologize.
24
               This is a Notice to Take Videotaped
25
     Deposition.
```

25

Page 67 1 And have you seen that before today, 0 2 ma'am? Actually, I -- no, I haven't. 0 Okay. Would you take a look at that document and tell me, first of all, whether there is any request there for you to bring any records, document, drafts, letters, anything of any sort with you today? There's -- in reading it, there's no Α No. 10 mention of bringing any documents. 11 Okay. Ms. Hood, could you tell the ladies 12 and gentlemen of the jury any or all action you've 13 taken after the Watkins case, including what you've 14 already told Mr. Marr about in direct examination 15 today. 16 Α I would be happy to. We -- the 17 first action I took was to issue a suspension or a 18 moratorium on any new claims being sent to Haag 19 Engineering. We talked a lot earlier about that, 20 and I shared a letter. 21 The second action taken is that I asked my 22 staff to -- to retain independent counsel to begin 23 the process of an independent objective peer review 24 of Haaq engineer reports.

The third action that is being taken is

- that I've asked my staff to do a review, a
- self-critical analysis of our processes and
- procedures with regard to the use of independent
- adjusting firms, and that review is -- process is
- ⁵ ongoing.
- The fourth thing I did was, I've asked my
- staff to develop an operations guide to assist claim
- 8 employees in the retention of engineers and to
- develop a process for -- to assure the accreditation
- of the engineering firms.
- The next thing that I asked my staff to
- work on is to do a self-critical review and analysis
- of the communications we have with our policyholders
- regarding overhead and profit and replacement cost,
- as well as a review of the processes and procedures
- that our claim reps go through when talking about
- and working with overhead and profit and replacement
- cost.
- And the final action that I have taken is
- to ask members of my staff to work broadly with
- others in the enterprise -- this is not just within
- my department -- and begin a review and -- a
- self-critical review of the processes and procedures
- as an enterprise we have to engage in relationships
- with vendors.

Is there a working committee involved in the review and creation of the analysis or revision -- excuse me -- of the operation guide for specific guidance on when and how to retain engineers? There is a -- yes. There is a group -- a Α 7 working group working on that under the leadership of Michael Carroll. And do you have any anticipation of when 10 you may receive that operation guide? 11 It's very -- it is a work in Α Yes. 12 progress, but I expect to receive a final draft 13 within the next couple of days. How about information regarding clarifying Q 15 the process and communications on overhead and 16 profit and replacement cost, is there a working 17 group involved in that as well? 18 Yes. There is a working group. 19 that effort is also being led by Michael Carroll. 20 How about -- we discussed, I quess, with 0 21 Mr. Marr, a term, "the internal investigation." 22 that what you described as reexamining the 23 procedures for independent adjusters? 24 Yes, that is correct. Α 25 And when you talk about developing Q

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- enterprise guidelines for relationships with
- vendors, what is the enterprise? What does that
- 3 mean?
- A State Farm. It's not just vendors that we
- may use in our claims department. We're looking
- 6 more broadly. And I am interested in developing or
- ⁷ understanding and developing guidelines for vendors
- 8 within the department, as well as within the State
- ⁹ Farm organization.
- Q And when you say relations -- or
- "relationships with vendors," what do you mean by
- that, Ms. Hood?
- 13 A There are some vendors who do different
- things for us. Some do a multitude -- or more than
- one -- provide more than one service for us. Haag
- is an example. Haag -- Haag provides engineering
- reports, Haag has training materials. And so going
- forward, I would like to have this working group
- look at the vendors that we use and identify the
- kinds of services they provide us.
- Q Why have you initiated or implemented
- working committees to do the -- I believe it is six
- things that you've described a moment ago?
- A Well, clear -- clearly the -- the Watkins
- jury -- jury verdict indicated that the jury had

- some issues with these things. And in talking with
- counsel and understanding a little more about the
- ³ verdict that the jury issued in Watkins, because
- they had some issues with these things, I have an
- obligation to our policyholders to look into these
- things. And so I have undertaken these --
- ⁷ undertaken these six areas as areas that need to be
- looked at, and -- and -- and this work is ongoing.
- ⁹ Q So the work that you've described for us ¹⁰ is an ongoing process at present?
- 11 A It is an ongoing process, yes.
- Q Do you know at this point in time,
- 13 Ms. Hood, what, ultimately, you will do in response
- to all of the various areas you've talked about when
- the committees are done with their work?
- A I can't comment on what I will do, Mr. --
- Mr. Jones. It is a work in progress. Clearly, if
- there are areas that we need to enhance or bolster
- up, or do something different so that we can better
- take care of our customers, we're going to be about
- doing that.
- Q And when did you initiate the matters that
- you have discussed with us in relation to the
- Watkins trial or verdict?
- A We started meeting, oh, maybe four or five

- days following the verdict. I think there was a
- long weekend. And certainly by the middle of the
- following week, I had assembled an appropriate group
- of people, and we started talking about the issues,
- ⁵ and very quickly, we issued a moratorium. But our
- 6 work began the week following the verdict.
- Now, is there any reason, Ms. Hood, that
- you, as the vice president of claims, feel you need
- to hide any of the working drafts for any of these
- committees, the OG committees -- and I'm just using
- my term -- the committees for the process and
- communications on O and P, et cetera, is there any
- reason you have not to produce that information?
- A I have no reason to hide anything. In
- fact, it is absolutely not my intent to hide
- anything. But this is work in progress right now,
- so I don't have a final -- final version of what we
- intend to do. And some of this might continue to be
- work in progress.
- Q And were you asked at any time by
- Plaintiffs' counsel or in the notice of deposition
- to bring any of this information with you today?
- A It wasn't my understanding that I needed
- to bring anything today.
- Q Have you seen any kind of letter or

- communication in which anybody asked you to bring
- 2 any of the information on the various working
- 3 committees you've got going?
- A I've -- I've not received anything that indicated I needed to bring anything with me today.
- Q When Mr. Marr was asking you about the
 peer review, is the peer review limited in some way
 to class member claims, or only those Haag reports
 that were involved in the Watkinses' claim?
- 10 The peer review is not limited to the 11 Watkins class members. The peer review is focused 12 on Haag Engineering reports broadly. And my 13 expectation is that Mr. Traynor, the independent 14 counsel who has been asked to lead this, will 15 determine how many and which and from where those 16 claims come from. They will be looking at initially 17 the Haag Engineering reports.
 - Q And what is the purpose, in your mind, as the vice president of claims, Ms. Hood, in giving Mr. Traynor the leeway you've described in preparing the committee -- excuse me -- the review process and formulating the parameters of that process?
- A The purpose in giving Mr. Traynor the leeway is to have as much of a hands-off relationship with him so he can be about

18

19

20

21

22

- establishing this peer review based on his best
- knowledge, his expertise, with no input from us, so
- that when it is concluded, I can be confident that
- 4 the peer review was conducted in utmost objectivity
- 5 so that we have as independent an assessment as
- ⁶ possible.
- ⁷ Q And at the current time, Ms. Hood, are you
- 8 able to predict what ultimately may be the
- relationship, if any, with Haag in the future as a
- result of Mr. Traynor's review?
- A I -- I can't predict what our
- relationship will be with Haag in the future. And
- whatever that relationship will be, will be in the
- best interest of our customers.
- Q One of the things that you said you
- reviewed in preparing for your deposition was the
- 17 Commitment to Policyholders. Can you tell us why
- you did that?
- 19 A The Commitment to Our Policyholders is --
- is the document that we in claims adhere to in
- everything that we do. And the last sentence sums
- it up. Our commitment to our policyholders, to pay
- what we owe, promptly, courteously, and efficiently.
- I always like to have that nearby. Although I know
- it very well, but it's a document that I -- I review

```
Page 75
 1
     frequently, and I -- I had it in front of me
     yesterday.
               Do you take that commitment seriously,
     Ms. Hood?
                I take that commitment very seriously, and
          Α
     I talk about it every opportunity I have.
               MR. JONES: I'll pass the witness at this
     time.
            Thank you, Ms. Hood.
                MR. MARR: I'll stand on my record and
10
     adjourn the deposition under the conditions stated
11
     previously.
12
                (DEPOSITION CONCLUDED AT 10:36 A.M.)
13
14
15
16
17
18
19
20
21
22
23
24
25
```

	Page 76
1	JURAT
2	STATE OF)
) SS:
3	COUNTY OF)
4	
5	I, SUSAN Q. HOOD, do hereby state under
6	oath that I have read the above and foregoing
7	videotaped deposition in its entirety and that the
8	same is a full, true and correct transcription of my
9	testimony so given at said time and place, except
10	for the corrections noted.
11	
12	
13	
14	SUSAN Q. HOOD
15	Subscribed and sworn to before me, the
16	Notary Public in and for the State of,
17	by said witness,, on this,
18	the, 20
19	
20	
21	
22	NOTARY PUBLIC
23	Mar Cannada and an Bandana a
	My Commission Expires:
24 25	(MRN)
4 5	

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Page 77
 1
                    CERTIFICATE
 2
     STATE OF OKLAHOMA
                           SS:
     COUNTY OF OKLAHOMA
               I, MELINDA R. NIEVEZ, Certified Shorthand
 5
     Reporter within and for the State of Oklahoma, do
     hereby certify that the above-named SUSAN Q. HOOD,
     was by me first duly sworn to testify the truth, the
     whole truth, and nothing but the truth, in the case
     aforesaid; that the above and foregoing videotaped
10
     deposition was by me taken in shorthand and
11
     thereafter transcribed; that the same was taken on
12
     the 7th day of September, 2006, in the City of
13
     Bloomington, State of Illinois, pursuant to notice
14
     and court order, and under the stipulations
15
     hereinbefore set out; and that I am not an attorney
16
     for nor relative of any of said parties nor
17
     otherwise interested in the event of said action.
18
               IN WITNESS WHEREOF, I have hereunto set my
19
     hand and official seal this 11th day of September,
20
     2006
21
22
23
                    MELINDA R. NIEVEZ, CSR, RPR
                    Oklahoma Certified Shorthand Reporter
24
                    Registered Professional Reporter
                    Certificate No. 01539
25
                                December 31, 2006
                    Exp. Date:
```

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			Page	78
1		ERRATA SHEET		
2		VIDEOTAPED DEPOSITION OF SUSAN Q. HOOD REPORTER: MELINDA R. NIEVEZ, CSR, RPR	-	
	_	DATE DEPOSITION TAKEN: SEPTEMBER 7, 2006)	
4	Page	Line Correction		
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